



Hillhouse is a dynamic consulting practice founded by two New Zealanders with extensive business experience across several dimensions:

- **International business** - exposure in a range of countries, including USA, Hong Kong, Europe, Japan and Australia
- **World class organisations** - challenging roles with industry leading companies, including Goldman Sachs, American Airlines, James Hardie and Merrill Lynch
- **Industries** - experience in a wide range of sectors, including aviation, investment banking, engineering, financial services, FMCG and construction
- **Functions** - in-depth exposure to all elements of business, from human resources to finance, product design to sales and marketing

Our goal is to **provide clients with practical answers to business issues**. Accordingly, we work to a unique set of principles:

- **Results not clichés** - real life solutions that can be understood and implemented
- **Adaptable consulting** - deliverables based on client needs rather than 'consulting by formula'
- **Emphasis on business fundamentals** - success founded on getting the basics right
- **Value of experience** - leveraging a wide range of business experience to deliver creative solutions

Hillhouse approaches consulting assignments in an extremely practical way. We ensure clients are able to realise improvement and not just accumulate a stack of nice looking reports.

To obtain more information, please contact a founder of Hillhouse:

Doug Hastie

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Doug has over 14 years of international management experience in strategy, operations, and sales and marketing in building products, construction and FMCG industries. He has also worked in the financial industry as a trader for Goldman Sachs & Co, as well as sourcing and executing deals with leading US LBO fund Stonebridge Partners. Doug obtained an MBA from Yale University, with a concentration in international strategy and finance, and a BE (Civil) Hons from the University of Auckland.

Chris Young

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Chris has approximately 12 years of international finance experience in a wide range of industries, including aviation, investment banking and pharmaceuticals. His main areas of expertise are finance and strategic planning. He also has significant experience in operations, sales, corporate governance, and human resources. Chris obtained an MBA from Yale University, with a concentration in strategy and finance, and a BCom from the University of Auckland.